



**State Informatics Limited  
&  
Oracle (Sun)**

***Transforming the Industry Event***



# AGENDA

- 14h00 - 14h15**                      **Corporate Presentation by SIL**  
*(Atma Narasiah, Manager Business Development Group, SIL)*
- 14h15 - 14h35**                      **Sun & Oracle: Transforming the Industry**  
*by Mr. Inana Nkanza*  
*(Regional Managing Director of Sun Microsystems)*
- 14h35 - 15h20**                      **The New Sun Server Portfolio**  
*by Mr. Patrick Swoboda*  
*(Sun Microsystems)*
- 15h20 - 15h35**                      **Tea Break**
- 15h35 - 16h15**                      **The New Sun Storage Portfolio**  
*by Mr. Luc Gheysens*  
*(Director, Storage, Emerging Markets - Sun Microsystems)*
- 16h15 - 17h05**                      **Oracle/Sun Exadata**  
*by Mr. Patrick Swoboda*  
*(Sun Microsystems)*
- 17h05 - 17h30**                      **Questions & Answers**
- 17h30**                                      **Cocktails**

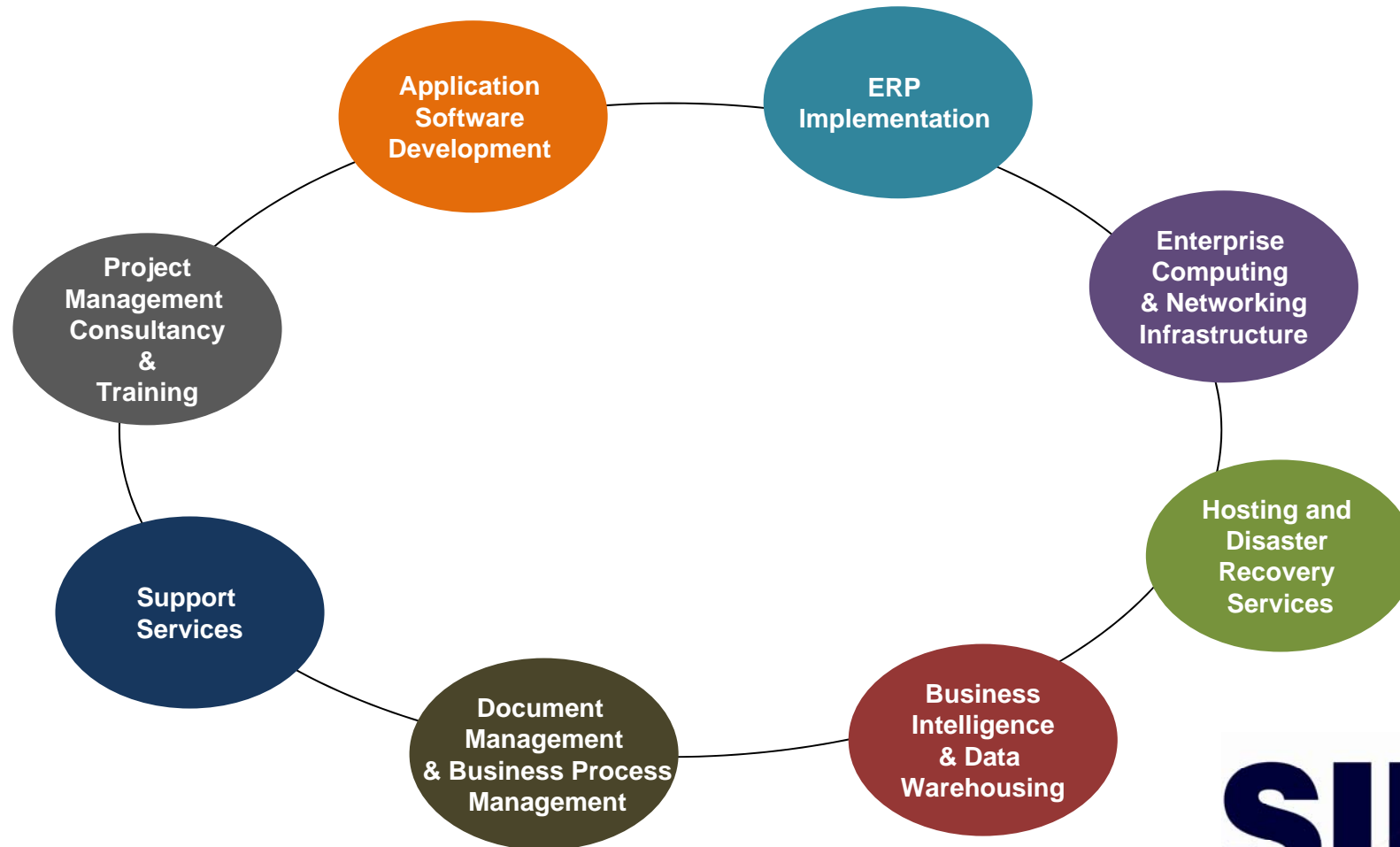


# SIL : BRIEF OVERVIEW

- Created in **1989** to develop and implement **IT applications for the Government of Mauritius**
- Since then **SIL** has **diversified** its range of products and services
- **Leading Service Provider** in ICT in Mauritius and the region
- Over **150 major IT projects completed**
- Strong presence in **South, East and Central Africa**
- SIL provides **TURNKEY solutions** of high standard



# OUR CORE BUSINESS LINES ARE:



# TECHNOLOGY PARTNERS



Symantec Gold Partner



# OUR HUMAN CAPITAL

SIL has a resource complement of ***More than 150 Professionals:***

***Project Managers***

***Software Engineers/Developers***

***Systems Engineers***

***Network Engineers***

***IT / Business Consultants***

***Industry Experts...***



# OUR DOMAIN EXPERTISE

- Public Services
- Financial Services and Insurance
- Logistics and Utilities
- Educational Institutions
- Port Operations
- Health
- Textile Industry
- Transport
- Telecommunication



# OUR QUALITY JOURNEY

- MQI Award for Quality Improvement (2002)
- ISO 9001: 2001 Certified (2003)
- MQI Best Practice Award (2003)
- MQI National Quality Award ( 2006)
- ISO 9001: 2008 Certified (2009)



# SOME OF OUR CUSTOMERS

## Public Sector

- Prime Minister's Office
- Ministry of Finance and Economic Empowerment
- Ministry of Civil Service Affairs & Administration Reforms
- Ministry of Labour, Industrial Relations and Employment
- Ministry of Social Security, National Solidarity and Senior Citizens Welfare & Reform Institutions
- Ministry of Housing and Lands
- Ministry of Health & Quality of Life
- Ministry of Public Infrastructure, Land Transport & Shipping
- Ministry for Local Government, Rodrigues and Outer Islands (Municipalities and Districts Council) – Rodrigues Regional Assembly
- Ministry of Agro Industry, Food Production and Security
- Ministry of Information and Communication Technology
- Ministry of Environment and National Development Unit
- Ministry of Youth and Sports

# SOME OF OUR CUSTOMERS *(contd.)*

## Public Sector

- Mauritius Police Force
- Central Procurement Board
- Mauritius Revenue Authority
- Civil Service Family Protection Scheme
- Civil Status Division
- Accountant General's Department
- Supreme Court of Mauritius
- Information and Communication Technology Authority
- Mauritius Housing Corporation
- Electoral Commissioners Office
- Companies Division
- Passport & Immigration Office
- Business Parks of Mauritius Ltd (BPML)
- Registrar General's Department
- The Attorney General's Office
- Mauritius Broadcasting Corporation

# SOME OF OUR CUSTOMERS *(contd.)*

## **Insurance**

- British American Insurance
- Mauritius Union Assurance
- SICOM Ltd
- Sugar Insurance Fund Board

## **Educational Institutions**

- Human Resource Development Council
- Mahatma Gandhi Institute

## **Trading & Others**

- SIRUD
- Agricultural Marketing Board (AMB)
- Mauritius Duty Free Paradise (MDFP)
- FUEL & MEDINE SE
- Central Depository Settlement (CDS)
- State Trading Corporation

## **Telecommunications**

- Mauritius Telecom
- Bharati Telesoft Ltd
- Airtel (Seychelles)

## **Textile Industry**

- Companies Mauricienne de Textile

## **Construction**

- Gamma Civic
- General Construction

## **Port Authorities**

- Cargo Handling Corporation
- Mauritius Port Authority
- Airports of Mauritius Ltd (AML)

# SOME OF OUR CUSTOMERS *(contd.)*

## Financial Services

- Stock Exchange of Mauritius
- Mauritius Mutual Aid Association
- Financial Services Commission

## Transportation

- Air Mauritius Limited
- National Transport Authority

## Utilities

- Central Water Authority
- Central Electricity Board

## Banking

- State Bank of Mauritius
- Mauritius Commercial Bank
- Development Bank of Mauritius
- Mauritius Post and Cooperative Bank
- Barclays Bank
- Bramer Bank
- Standard Bank

# SIL IN AFRICA



# SIL IN AFRICA *(contd.)*

## Botswana

- Department of Taxes-Implementation of Tax Management System
- Elections Office- Implementation of Election Management Information System
- Registrar of Companies-Implementation of Companies Business Names and Intellectual Property Administration System
- Consultancy Services:
  - Department of Prisons & Rehabilitation
  - Department of Civil & National Registration
- BIMF –Consultancy Services for Oracle E-Business Suite

## Zimbabwe

- Government Pension Office-  
Implementation of Government Pensions system

## Namibia

### ***SILNAM (Subsidiary company of State Informatics Limited)***

- Registrar of Companies-Implementation of Companies Registry System
- Ministry of Finance-Integrated Financial Management System
- Ministry of Finance – Implementation of Oracle E-Business Suite

## Rwanda

- University of Rwanda – Implementation Of Oracle E-Business Suite

## South Africa

- Telkom – Maintenance of IT Systems

# SIL IN AFRICA *(contd.)*

## **Burundi**

- Institut National de la Sécurité Sociale-  
Implémentation of Financial, Human  
Resources and Pension Management  
System Training on Oracle products

## **Kenya**

- Ministry of Finance-  
Integrated Financial Management  
Information System & Oracle E-Business Suite

## **Zambia**

- National Pension Scheme Authority –  
Implementation of Benefits and Pension System

## **Algeria**

- Sonatrach BHPBilliton – Consulting Services  
for Oracle E-Business Suite
- Wantaya Telecom-Consulting Services for  
Oracle E-Business Suite

## **Cameroon**

- Ministère de L 'Administration Territoriale  
Et de la Décentralisation – Implementation  
of Election Management Information System

## **Madagascar**

- Galana Raffinerie Terminal S.A-E Business  
Suite

# SIL AND SUN PARTNERSHIP

- **SIL** has been a **partner** of SUN for **over 15 years**
- **SIL** is a **SUN Executive Partner**
- **SIL** has today the **largest Sun installed server base in Mauritius** and has implemented business critical solutions including high availability and centralised backup systems using SUN technology in the **Financial, Telco, Utilities and Logistics** and **Public Sector**
- **SIL** has been proposing **very cost effective solutions** and help customers benefit from **Open Systems Architecture** which has lowered their **Total Cost of Ownership**
- **SIL** has a pool of **Sun certified engineers** to deliver a **high level of service** to its local and regional clients

# SIL AND ORACLE PARTNERSHIP

- **SIL** has been a **partner** of **Oracle** since **1989**
- **SIL** is an **Oracle Certified Advantage Partner**
- **SIL** offers **Oracle Technology** and **Application solutions** (e.g. Oracle E-Business Suite)
- **SIL** has deployed **Oracle based custom – developed and ERP solutions** for **government departments** and **complex business environment** both locally and internationally
- **SIL** has a pool of **Oracle certified engineers** to deliver a **high level of service** to its local and regional clients

# OUR CERTIFIED STAFF

SIL's professionals have been trained in advanced techniques to provide our clients with high-level services in both hardware and software.

## Certified Engineers

- Sun Certified Sales Engineers
- Sun Certified System Engineers
- Sun Certified System Administrator
- Sun Certified Network Administrator
- Sun Certified Security Administrator
  
- Certified Oracle Application Developers
- Certified Oracle Database Administrators (DBA)
- Oracle Applications Consultants
- Oracle Sales Champions
- Oracle E-Business Suite Implementation Specialists



# OUR OFFERINGS

- **IT Infrastructure Consolidation**
- **Virtualization (Desktop, Server and Storage)**
- **Consultancy**
  - Infrastructure Review and Design
  - Proof of Concept
  - Migration of Platforms
- **Business Turnkey Solutions**
- **Training**
- **Support and Maintenance Services**
- **Disaster Recovery**
  - (Off site, Cold, Warm & Hot, Backup/Restore, Hosting, DRP)
- **Outsourcing**
  - Facility Management
  - System Administration and Management
  - Digitizing and Archiving Solution including Data Capture

# OUR ACHIEVEMENTS & VALUE ADDS

# BUSINESS TURNKEY SOLUTIONS

## ***Industries:***

**Insurance, Public Sector** (Police, Revenue Dept., Treasury, ...), **Retail, Telco**

## ***Benefits:***

- Rapid Deployment
- High Level of Technology Capabilities Not Required
- Optimally Integrated and Customized Solution
- Single Point of Contact
  - Ease of Administration
  - Ease of Contract Management
- Affordability and Cost Effectiveness

# HIGH AVAILABILITY / REAL APPLICATION CLUSTER (RAC)

## ***Industries:***

**Banking, Telco, Public Sector, Ports**

## ***Benefits:***

- Minimized Downtime and Better Business Continuity
- Protects company from lost revenue
- Scalable to cater for future needs
- Better Performance through Automatic Load Balancing

# IT INFRASTRUCTURE CONSOLIDATION AND VIRTUALIZATION

## ***Industries:***

**Banking, Telco, BPO, Utilities**

## ***Benefits:***

- Space Saving
- Power Saving
- Reduced Cooling
- Better Effective use of Resources
- Reduced Carbon Footprint
- Reduced TCO (Administration, Maintenance Cost)

# CENTRALISED BACKUP SYSTEM

## ***Industries:***

**Banking, Telco, Utilities, Public Sector**

## ***Benefits:***

- Ease of Management
- Secured Backup and Archiving of Data
- Better use of Backup Media and System
- Reduced hardware and Administration Cost

# DISASTER RECOVERY

## ***Industries:***

**Insurance, Financial Services**

## ***Benefits:***

- Better Security of Data/Backup
- Ability to maintain, or resume, operational trading
- Safeguarding reputation, brand and image
- Reducing downtime through the mitigation of disasters
- Prevents loss of customers to competitors due to inability to trade
- Increases confidence of associates, clients, investors and business partners

# CONSULTANCY

(INFRASTRUCTURE REVIEW AND DESIGN, PROOF OF CONCEPT, MIGRATION OF PLATFORMS)

## ***Industries:***

**Insurance, Utilities, Financial Services, Banking, Telco, Media**

## ***Benefits:***

- Reduced Business and Technology Acquisition Risk
- In-House Technology Capabilities Not Required
- Better Budgeting and Planning of IT System Implementation
- Optimally Designed and Cost Effective Solution

# SUPPORT AND MAINTENANCE SERVICES

## ***Industries:***

**Insurance, Utilities, Financial Services, Banking, Telco, Public Sector, Logistics, Manufacturing**

## ***Benefits:***

- Business Continuity
- Helpdesk Facilities for Logging, Tracking and Escalation
- Guaranteed Support throughout the System Lifetime
  - Protection of Investment
  - Return on Investment
- Reduced Administration Costs

**Oracle Corporation** recently completed its acquisition of **Sun Microsystems** and Sun is now a wholly owned subsidiary of Oracle.

*"There is no doubt that this combination transforms the IT industry. With the addition of servers, storage, SPARC processors, the Solaris operating system, Java, and the MySQL database to Oracle's portfolio of database, middleware, and business and industry applications, Sun and Oracle plan to engineer and deliver open and integrated systems - from applications to disk - where all the pieces fit and work together out of the box.*

*Performance levels will be unmatched. Oracle's software already runs faster on Sun SPARC/Solaris than on any other server or operating system. With Sun as a part of Oracle, each layer of the stack will be engineered to further improve performance, reliability and manageability so that IT will be more predictable, more supportable, and more secure. Customers will benefit as their system performance goes up and their system integration and management costs go down."*

**- Charles Phillips & Safra Catz** (Presidents of Oracle Corporation)

# Sun & Oracle: Transforming the Industry

by

**Mr. Inana Nkanza**

*(Regional Managing Director, Sun Microsystems)*